



## **Management Discussion & Analysis for the Three Months Ended January 31, 2016**

The following discussion and analysis of the financial position and results of operations for COMMERCE RESOURCES CORP. (the “Company” or “Commerce”) should be read in conjunction with the condensed interim financial statements for the **three months ended January 31, 2016**, which are prepared using accounting policies consistent with International Financial Reporting Standards (“IFRS”), and in accordance with International Accounting Standard 34 (“IAS 34”).

The effective date of this report is March 16, 2016.

All financial figures presented herein are expressed in Canadian Dollars (CDN\$) unless otherwise specified.

### **Nature of Business and Overall Performance**

Commerce Resources Corp. is a Canadian mineral exploration and development company, listed on Tier 1 of the TSX Venture Exchange in Canada (“CCE”), the OTCQX in the United States (“CMRZF”), and the Frankfurt Stock Exchange in Germany (“D7H”). The Company’s primary focus is on rare earth elements (“REEs”) and the rare metals tantalum and niobium. Commerce’s principal assets are the Eldor Property in Quebec and the Blue River Tantalum-Niobium Project in British Columbia. The technical information included in this Management Discussion & Analysis (“MD&A”), unless otherwise stated, has been reviewed by Darren L. Smith, M.Sc., P. Geol., of Dahrouge Geological Consulting Ltd. Mr. Smith is a Qualified Person under National Instrument 43-101 (“NI 43-101”).

The Company’s exploration activities have led to the discovery of a significant REE deposit; the Ashram Deposit. A positive Preliminary Economic Assessment (“PEA”) was completed on the rare earth element development potential of the Ashram Deposit (Effective date of July 5, 2012; revised January 7, 2015). The PEA, prepared by SGS Canada Inc., indicates that the deposit can be developed economically as an open-pit mine and recommends future work applicable to the Pre-Feasibility and feasibility phases of economic evaluation.

For the Blue River Project, independent consultant Amec Foster Wheeler Americas Limited (“AFW”) and consultant Nimbus Management Ltd completed the 43-101 compliant Blue River Report (as defined herein) effective March 18, 2015.

## **Selected Annual Information**

The following is a summary of the financial data of the Company for the last three completed fiscal year ends and are derived from the audited annual financial statements of the Company:

	Fiscal year ended October 31		
	2015	2014	2013
	\$	\$	\$
Total Revenues	Nil	Nil	Nil
Loss from continuing operations	(2,487,355)	(1,455,751)	(1,889,905)
Loss from continuing operations (per share, basic and diluted)	(0.01)	(0.01)	(0.01)
Net loss	(2,487,355)	(1,455,751)	(1,889,905)
Net loss (per share, basic and diluted)	(0.01)	(0.01)	(0.01)
Net comprehensive loss for the year	(2,161,922)	(1,404,034)	(981,125)
Total assets	59,746,192	58,113,640	52,346,628
Total long term financial liabilities	Nil	Nil	Nil
Cash dividend declared per share	Nil	Nil	Nil

The Company has recorded losses in each of its three most recently completed fiscal years and expects to continue to record losses until such time as an economic resource is identified, developed and brought into profitable commercial operation on one or more of the Company's properties or otherwise disposed of at a profit.

## **Results of Operations**

### *Exploration and Development Activities*

Resource property expenditures for the three months ended January 31, 2016, totalled \$190,958, compared to \$1,452,012 during the three months ended January 31, 2015. Most of these expenditures (2016: \$169,313, 2015: \$1,429,360) were incurred on the Eldor Property with the balance being incurred on the Blue River Project (2016: \$21,645, 2015: 22,652).

The increase in resource property spending is due to the geological work, drilling, and metallurgical studies relating to the Ashram Project (Eldor Property).

### **Eldor Property**

The Eldor Property is situated in northern Quebec approximately 130 km south of the town of Kuujjuaq. The property is 100%-owned by the Company and is composed of 404 claims comprising approximately 19,006 hectares, including the Ashram Rare Earth Deposit ("Ashram Deposit").

Exploration expenditures during the three months ended January 31, 2016, totalled \$169,313 (January 31, 2015: \$1,429,360, October 31, 2015: \$8,882,742).

In 2012, the Company reported a positive PEA for the Ashram Deposit. The PEA, prepared by independent consultants SGS Canada Inc. - Geostat (SGS Geostat) of Montreal (Blainville), indicates that the deposit can potentially be developed economically as an open-pit mine and recommends future work applicable to the Pre-feasibility phases of economic evaluation.

Key findings of the PEA (in Canadian dollars):

- 4,000 t/d open-pit operation with 0.19:1 (waste: mineralization) strip ratio over a 25 year mine life
- Pre-tax Net Present Value (NPV) of \$2.32 billion dollars at a 10% discount rate
- Pre-tax Internal Rate of Return (IRR) of 44% and pre-tax payback period of 2.25 years
- Estimated capital cost of \$763 million (including 25% contingency)
- Estimated operating cost of \$95.20/tonne treated, or approximately \$7.91/ kg of rare earth oxide (REO) produced

- Annual production averaging ~16,850 tonnes of rare earth oxide over life of mine, including 2,870 tonnes Nd oxide, 96 tonnes Eu oxide, 26 tonnes Tb oxide, 106 tonnes Dy oxide, and 440 tonnes Y oxide
- Rare earth element host mineralogy (monazite, bastnaesite, and xenotime) comprises phases amenable to recovery with processing using conventional and proven techniques

The PEA uses the mineral resource estimate for the Ashram Deposit released on March 6, 2012 (SGS Geostat, 2012):

Cut-off	Confidence Category	Tonnage (t)	TREO (%)	LREO (%)	MREO (%)	HREO (%)	MHREO (%)	MHREO/TREO (%)
1.25	Measured	1,590,000	1.77	1.60	0.089	0.085	0.17	9.8%
	Indicated	27,670,000	1.90	1.77	0.073	0.056	0.13	6.7%
	Inferred	219,800,000	1.88	1.77	0.068	0.045	0.11	6.0%

- The base case TREO cut-off grade (CoG) for the reporting of the 2012 mineral resource estimate was retained from the 2011 base case CoG of 1.25% TREO. An Ashram basket price assumption of \$35.02 per kg was used.
- LREO (Light Rare Earth Oxides) =  $\text{La}_2\text{O}_3 + \text{Ce}_2\text{O}_3 + \text{Pr}_2\text{O}_3 + \text{Nd}_2\text{O}_3$
- MREO (Middle Rare Earth Oxides) =  $\text{Sm}_2\text{O}_3 + \text{Eu}_2\text{O}_3 + \text{Gd}_2\text{O}_3$
- HREO (Heavy Rare Earth Oxides) =  $\text{Tb}_2\text{O}_3 + \text{Dy}_2\text{O}_3 + \text{Ho}_2\text{O}_3 + \text{Er}_2\text{O}_3 + \text{Tm}_2\text{O}_3 + \text{Yb}_2\text{O}_3 + \text{Lu}_2\text{O}_3 + \text{Y}_2\text{O}_3$
- MHREO (Middle and Heavy Rare Earth Oxides) = MREO + HREO
- MHREO / TREO, ratio expressed as a percent

The preliminary economic assessment is preliminary in nature, in that it includes inferred mineral resources that are considered too speculative geologically to have the economic considerations applied to them that would enable them to be categorized as mineral reserves, and there is no certainty that the preliminary economic assessment will be realized. The current Ashram Technical Report dated January 7, 2015 explains why no after-tax case is included, and that a combined tax rate of around 32.5% may apply to production.

The rare earth mineralized footprint at Ashram extends approximately 700 metres along strike, over 500 metres across, and to depths exceeding 600 metres. Mineralization remains open to the north, south, at depth, and is not fully constrained to the west and east.

#### 2014 Work Program:

In early 2014, the Company reported the results from the 2013 drill program at the Ashram Rare Earth Deposit. The intent of the drilling was to upgrade the inferred mineral resource located where the starter pit is anticipated to be (as discussed in the 2012 Preliminary Economic Assessment (PEA)) to the indicated category in support of the ongoing Pre-feasibility Study (PFS). The results revealed the expansion of the deposit to the northwest and the encountering of mineralized REE material at surface, and within the pit, where waste rock had been expected and modelled in the PEA. Additionally, high grade zones were encountered and all holes were collared in mineralized material ranging from 0.94% to 2.48% TREO.

- The Company subsequently initiated a winter drill program which discovered a potential extension to the MHREO Zone and continued high grade intercepts at grades higher than the resource grade previously announced (see news release dated March 6, 2012), and central to the pit shell identified in the Preliminary Economic Assessment (see news release dated May 24, 2012).

Metallurgical studies continued to make significant advancements with improvements in mineral concentrate grades and recoveries. The primary objectives of the programs were to commence the demonstration of the entire flowsheet (mini-pilot) / bench testing) through to production of several kilograms of marketable mixed rare earth carbonate concentrate as well as to produce a sample of marketable mixed RE chloride concentrate to further establish flowsheet product versatility.

### *2015 Work Program:*

The Company completed a 4,146 metre drill program to target infill holes in order to increase the resource confidence from the current inferred category to the indicated and/or measured categories (Phase I) as required for the ongoing Pre-feasibility Study. A total of 31 NQ and HQ holes were completed with a focus on Centre Pond and along the periphery of the deposit. The drill program revealed intersections of the Middle and Heavy Rare Earth Oxide (MHREO) Zone along the eastern margin of the Ashram Deposit, as well as significant intersections of high-grade REE mineralization highlighted by EC15-129 with 199.11 m of 1.98% TREO, including 45.42 m of 2.44% TREO.

In late June, the Phase II field program began and targeted up to 3,000 m of NQ and HQ drilling focused on the remaining resource infill, mine-site infrastructure assessment, and hydrogeological testwork as required as part of the ongoing Pre-feasibility Study. As of September 14, 2015, the planned mine-site infrastructure assessment had been completed for a total of 732 m over 17 drill holes.

The Company also advanced its community dialogue and information exchange program with a round-table discussion session in Kuujuaq in early August that was attended by several key Inuit organizations. During this period, property site visits were also completed with several representatives of the Inuit and Naskapi.

The program of metallurgical studies have continued in 2015 as the Company finalized the completion of the flotation pilot, the first phase in a series of flowsheet pilot plant tests on material from the Ashram Deposit. The flotation pilot is part of a larger program to confirm the scalability of the entire flowsheet and produce several kilograms of both mixed rare earth carbonate concentrate (REC), and mixed RE chloride concentrate (RECl). The flotation pilot plant was comprised of three main circuits: grinding, reagent conditioning, and flotation and it produced ~1.4 tonnes of concentrate feed for full demonstration of the hydrometallurgical flowsheet through to the production of several kilograms of marketable mixed rare earth concentrate.

On July 20, 2015, the Company announced that the 2<sup>nd</sup> Phase of the pilot plant operations (HCl leach) had begun. Both continuous and batch leach pilots will be run. The objective of the continuous circuit is to demonstrate the leach process on a continuous and scaled up basis, as well as to evaluate performance and material handling in a manner similar to a commercial operation. The objective of the batch leach pilot is to demonstrate additional scale up as well as produce larger quantities of leach residue at the defined parameters.

### **Blue River Tantalum/Niobium Project**

The Blue River Project, located in British Columbia, Canada, is host to the Upper Fir Deposit. The Upper Fir Deposit is located approximately 30 km north of the town of Blue River, and is owned 100% with no underlying royalties.

Exploration expenditures during the three months ended January 31, 2016, totalled \$21,645 (January 31, 2015: \$22,652, October 31, 2015: \$123,802). Most of the work this period has been with the objective of maintaining the property, as well as continuing to document and report previous work.

### *2014 Work Program:*

During 2014, the Company carried out limited geological, engineering, and environmental programs to maintain the exploration property and further support the long term advancement of the Blue River Project.

### **Project Update Report**

In connection with filing its Annual Information Form for its fiscal year ended October 31, 2014, the Company filed an updated technical report with respect to the Blue River Project, as further amended and filed on the date hereof, entitled: "NI 43-101 Blue River Tantalum-Niobium Project, British Columbia, Canada - Project Update Report" (the "Blue River Report"). The Blue River Report was

prepared by AFW and Nimbus Management Ltd. with a March 18, 2015 effective date. The previous technical report, with an effective date of June 21, 2013, included results of a PEA initially reported in 2011. The economic inputs for that mining study are now considered outdated and the PEA results are no longer relevant. No additional work has been completed on the property since the effective date of the previous technical report. Any changes to the economic inputs to the mineral resource estimates are considered offsetting and therefore the estimates are unchanged since the last technical report. The Blue River Report, which incorporates all data from 2005 through 2012, shows indicated mineral resources totalling 48.4 million tonnes at 197 ppm Ta<sub>2</sub>O<sub>5</sub> and 1.610 ppm Nb<sub>2</sub>O<sub>5</sub> and inferred mineral resources totalling 5.4 million tonnes at 191 ppm Ta<sub>2</sub>O<sub>5</sub> and 1,760 ppm Nb<sub>2</sub>O<sub>5</sub>. A total of 271 drill holes comprising 59,110 metres of HQ drill core and 15,512 samples were used to develop the mineral resource estimate.

### Use of Funds

During the last two years, the Company has raised gross proceeds of over \$11 million. The proceeds were all raised for the specific use of advancing the Company's Eldor Property and for general working capital purposes. During this time, the Company has used approximately \$10 million of the proceeds for work on the Company's properties and \$1 million on general working capital.

On November 27, 2015, the Company closed a first tranche of a non-brokered flow-through private placement for gross proceeds of \$1,650,429. The Company issued 15,003,900 flow-through shares ("FT Shares") at a price of \$0.11 per FT Share. On December 24, 2015, the Company closed second tranche of a non-brokered private placement, for gross proceeds of \$323,796. The Company issued 2,943,600 flow-through shares ("FT Shares") at a price of \$0.11 per FT Share. The Company paid a total of \$116,793 and issued 1,061,750 warrants exercisable at \$0.11 per warrant share for a period of two years to various finders. The fair value of the shares at the date of issuance ranged from \$0.075 to \$0.085 where the exercise price is greater than the market price. As a result, the Company allocated \$472,506 to liability for flow through shares from the issuance of FT Shares

On December 22, 2014, the Company closed a non-brokered private placement of 12,025,000 flow-through shares ("FT Shares") at a price of \$0.25 per FT Share, and 2,500,000 units ("Units") at a price of \$0.20 per Unit for gross proceeds of \$3,506,250. Each Unit consists of one non flow-through common share and one-half of one non-flow-through common share purchase warrant in the capital of the Company ("Warrant"). One whole Warrant is exercisable into one additional common share in the capital of the Company (a "Warrant Share") at a price of \$0.30 per Warrant Share until June 19, 2016

For additional details regarding the Company's recent financing, please refer to Note 12 of the Company's most recent financial statements.

### General and Administrative

Net loss for the three months ended January 31, 2016, was \$434,538, compared to a net loss during the three months ended January 31, 2015 of \$314,082, for a difference of \$120,456. The significant expenses include:

- Administrative fees (2016: \$161,430; 2015: \$161,430) paid for management services;
- Advertising and website (2016: \$79,583; 2015: \$139,925) expenses were reduced and offset by increased investor relations expenses (2016: \$17,774; 2015: \$6,812) and travel expenses (2016: \$16,348; 2015: \$13,356) as the Company promoted further drilling on the Eldor property in print and at trade shows;
- Consulting fees (2016: \$39,207; 2015: \$25,925) increased and Professional fees (2016: \$7,723, 2015: \$55,887) decreased as the Company hired outside consultants, rather than professional firms, to promote the Company's future development;
- Filing fees and transfer agent costs (2016: \$7,874, 2015: \$6,055) were consistent with the prior year's period;

- Office, telephone and miscellaneous costs (2016: \$4,141, 2015: \$16,273) decreased due to cost-cutting measures;
- Interest income (2016: \$1,876, 2015: \$14,256) decreased as the Company's investments were reduced;
- Interest expense and others (2016: \$155,543; 2015: \$nil) increased due to interest expense charged on renounced flow through expenditures using the look-back;
- Foreign exchange losses (2016: \$3,307, 2015: \$nil) due to the change in exchange rates on US dollar payables;
- Impairment of mineral property (2016: \$nil; 2015: \$9,081) increased as the Company allowed claims on the Lac Dupoisson property to lapse in the prior year's period;
- Loss on sale of Treasure Mountain Property (2015: \$nil, 2014: \$80,244) which occurred in the prior year's period;
- Gain on the disposition of asset backed commercial paper (2016: \$28,713; 2015: \$2,197) decreased due to the timing of redemptions; and
- Deferred tax recovery (2016: \$30,626; 2015: \$107,284) decreased due to decreased flow through renunciations in the current period.

#### Asset Backed Commercial Paper

As at January 31, 2016, the Company held asset-backed commercial paper ("ABCP") issued by a number of trusts with an original cost of \$741,574 (October 31, 2015: \$770,463). On the dates the Company acquired these investments, they were rated R1 (High) by Dominion Bond Rating Services ("DBRS"). More information on ABCP can be found in Note 9 of the condensed interim financial statements for the three months ended January 31, 2016.

During the three months ended January 31, 2016, the Company received payments from settlement of \$28,144 (January 31, 2015: \$2,330) and recognized a gain on sale of ABCP of \$28,713 (January 31, 2015: \$2,197). As at January 31, 2016, the fair value of the ABCP as determined above was \$329,278 (October 31, 2015: \$329,278) and the Company recorded an unrealized loss of \$569 (January 31, 2015: \$133 gain) from this instrument.

#### Marketable Securities

As at January 31, 2016, the Company had \$22,651 (October 31, 2015 - \$22,571) in marketable securities, valued at fair market value. The Company's marketable securities are comprised of securities that it received in the sale or optioning of property interests and purchased in private placements. More information on marketable securities can be found in Note 5 of the condensed interim financial statements for the three months ended January 31, 2016.

## **Summary of Quarterly Results**

The following is a summary of the results from the eight previously completed financial quarters:

	January 31, 2016	October 31, 2015	July 31, 2015	April 30, 2015	January 31, 2015	October 31, 2014	July 31, 2014	April 30, 2014
Revenues	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Income (loss) before income taxes, discontinued and extraordinary items (Total)	(465,164)	(2,243,912)	(410,403)	(563,157)	(421,366)	(511,303)	(417,027)	(416,383)
Basic and diluted loss before discontinued and extraordinary items (Per share)	(0.002)	(0.010)	(0.002)	(0.003)	(0.002)	(0.003)	(0.002)	(0.002)
Net income (loss) (total)	(434,538)	(2,058,085)	(14,520)	(100,668)	(314,082)	(488,189)	(365,094)	(300,467)
Basic and diluted net income (loss) (per share)	(0.002)	(0.010)	(0.000)	(0.000)	(0.002)	(0.003)	(0.002)	(0.002)

Over the course of the Company's previously completed eight quarters, the Company's loss before income taxes has remained at a consistent level with some notable exceptions. During the quarter ended April 30, 2014, advertising, promotion, and website expenses and travel expenses were increased as the Company promoted its projects more aggressively with newly raised capital. Additional advertising and travel expenses were incurred during the quarter ended October 31, 2014. During the quarter ended April 30, 2015, the Company incurred additional costs for professional fees paid towards advancing the Company's projects. During the quarter ended October 31, 2015, the significant increase in loss before income taxes relates to the impairment of mineral properties and the permanent write-down of marketable securities. The Company's net income for the previously completed eight quarters fluctuated only due to the income tax recovery on the renunciation of flow through expenditures.

## **Liquidity and Capital Resources**

Since March 2014, the Company has raised over \$11 million to further the Company's mineral properties and for general working capital. Of the funds raised, approximately \$10 million was spent on the properties and \$1 million was used for general working capital. The company believes it will be able to raise the capital required to continue to develop these properties. The Company does not have any specific work commitments or property payments, all work on the property is determined by how to best spend the funds raised, taking into consideration the Company's working capital requirements. The Company has maintained reasonable general and administrative expenditures, with advertising and promotion of the property dependent on the capital available to cover such expenditures.

The Company's present cash resources are not sufficient to meet all of its current liabilities and administrative and overhead expenses for the next eighteen months. The Company has recently filed its preliminary short form prospectus (see Subsequent Events) and is hoping to raise the additional capital needed to continue its work on the Eldor Property, and for general working capital requirements.

The Company will continue to require funds to further the exploration of its resource properties. As a result, the Company may have to continue to rely on equity and debt financing. There can be no assurance that financing, whether debt or equity, will always be available to the Company in the amount required at any particular time or for any particular period or, if available, that it can be obtained on terms satisfactory to the Company.

The Company's financial success will be dependent on the economic viability of its resource properties and the extent to which it can discover and develop new mineral deposits. Such development may take several years to complete and the amount of resulting income, if any, is difficult to determine.

All of the Company's properties are in the exploration stage only. Development of each of the properties will only follow upon obtaining satisfactory results. Exploration and development of natural resources involve a high degree of risk and few properties which are explored are ultimately developed into producing properties. There is no assurance that the Company's exploration and development activities will result in any discoveries of commercial bodies of ore. The long term profitability of the Company's operations will be in part directly related to the cost and success of its exploration programs, which may be affected by a number of factors.

The Company's revenues, if any, are expected to be in large part derived from the extraction and sale of rare metals from the properties (tantalum and niobium) and rare earth elements. The price of those commodities has fluctuated widely, particularly in recent years, and is affected by numerous factors beyond the Company's control such as international, economic and political trends, expectations of inflation, currency exchange fluctuations and interest rates.

As at January 31, 2016, the Company has total assets of \$60,458,707 (October 31, 2015: \$59,746,192). The primary assets of the Company are exploration and evaluation assets of \$58,520,223 (October 31, 2015: \$58,329,266), short term investments of \$627,500 (October 31, 2015: \$184,500), asset backed commercial paper carried at \$329,278 (October 31, 2015: \$329,278), equipment of \$506,717 (October 31, 2015: \$514,845), marketable securities carried at \$22,651 (October 31, 2015: \$22,571), reclamation bonds of \$82,000 (October 31, 2015: \$82,000), mining tax receivables of \$27,731 (October 31, 2015: \$27,731), non-current prepaid expenses of \$65,000 (October 31, 2015: \$65,000), current prepaid expenses of \$115,976 (2014: \$116,595), GST/HST receivable of \$18,888 (October 31, 2015: \$62,234), amounts receivable of \$14,614 (October 31, 2015: \$6,830), and cash and cash equivalents of \$128,129 (October 31, 2015: \$5,342). The Company has no long-term liabilities and has working capital deficiency of \$1,337,192 (October 31, 2015: \$2,076,231) as at January 31, 2016.

*Cash Used in Operating Activities:* Cash used in operating activities during the three months ended January 31, 2016 was \$1,108,929, compared with \$485,069 of cash provided by operating activities during the three months ended January 31, 2015.

Cash was mostly spent on advertising, investor relations, general office expenses, and professional fees, and adjusted for items not involving cash.

*Cash Used in Investing Activities:* Total cash used in investing activities during the three months ended January 31, 2016 was \$597,685, compared to \$3,524,866 of cash used in investing activities during the three months ended January 31, 2015. During the three months ended January 31, 2016, the Company:

- spent \$182,829 (2015 – \$902,196) on the exploration and development of its mineral properties,
- spent \$443,000 (2015 – \$2,625,000) on short-term investments, and
- received \$28,144 (2015 - \$2,330) from the redemption of asset-backed commercial paper.

*Cash Provided by Financing Activities:* Cash provided by financing activities during the three months ended January 31, 2016 was \$1,829,401, from the issuance of shares, compared with \$3,272,328 of cash provided by financing activities during the three months ended January 31, 2015.

### **Commitments**

On December 1, 2015, the Company renewed its Management & Administration Agreement with Zimtu Capital Corp. ("Zimtu") for a period of 12 months. Under the terms of the agreement, Zimtu will provide the Company with administrative and managerial services, including corporate maintenance, continuous disclosure services, rent, and office space, over a period of 12 months for \$53,810 per month.



## **Transactions with Related Parties**

During the three months ended January 31, 2016 and 2015, the Company incurred the following expenses to officers or directors of the Company or companies with common directors:

	<b>Three months ended January 31,</b>	
	<b>2016</b>	<b>2015</b>
<b>Key management compensation*</b>	<b>\$</b>	<b>\$</b>
Consulting fees	-	7,128
Geological services	131,096	354,631
Administrative fees	161,430	161,430
Advertising and promotion	14,500	11,756
<b>Total</b>	<b>307,026</b>	<b>534,945</b>

	<b>January 31,</b>	<b>October 31,</b>
	<b>2016</b>	<b>2015</b>
<b>Amounts due to (from) related parties</b>	<b>\$</b>	<b>\$</b>
Dahrouge Geological Consulting (a)	409,912	694,198
Nimbus Resource Management (b)	-	2,016
Axel Hoppe, Director	-	21,306
Zimtu Capital Corp. (c)	34,171	61,470
<b>Due to related parties – Total</b>	<b>444,083</b>	<b>778,990</b>

- (a) A company controlled by a director of the Company, Jody Dahrouge.
- (b) A company owned by a director of the Company, Jenna Hardy. Ms. Hardy did not run for re-election at the Company's Annual General Meeting held on May 20, 2015, and ceased to be a director on that day.
- (c) A company providing key management services.

\* Key management includes those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly, including the Company's executive officers and certain members of its Board of Directors.

The terms and conditions of these transactions with key management and their related parties were no more favourable than those available, or which might reasonably be expected to be available, or similar transactions to non-key management related entities on an arm's length basis.

These transactions are in the normal course of operations and have been valued in these financial statements at the exchange amount, which is the amount of consideration established and agreed to by the related parties. The amounts due to related parties are unsecured, non-interest bearing, and have no specific terms of repayment.

## **Off Balance Sheet Arrangements**

There are no off-balance sheet arrangements to which the Company is committed.

## **Subsequent Events**

- a) On February 25, 2016, the Company filed a short form prospectus with the securities regulatory authorities in the Provinces of British Columbia, Alberta and Ontario in connection with a best efforts offering of units (the “Units”) of the Company at a price of \$0.10 per Unit for gross proceeds of a minimum of \$1 million and up to a maximum of \$3 million (the “Public Offering”). The Public Offering is being conducted by Secutor Capital Management Corporation (the “Agent”). The Company has granted the Agent an over-allotment option to sell up to an additional 15% of the Public Offering on the same terms and conditions, exercisable at any time following the closing of the Public Offering for a period of 30 days.

Each Unit will consist of one common share of the Company and one common share purchase warrant (each, a “Warrant”) with each Warrant entitling the holder to acquire an additional common share of Commerce (a “Warrant Share”) at a price of \$0.12 per Warrant Share at any time before 4:30 p.m. (Vancouver time) on the date that is 24 months after the closing of the Public Offering.

Concurrently with the closing of the Public Offering, the Agent has also agreed to offer up to 13,636,364 flow-through common shares of the Company (“FT Shares”) on a brokered private placement basis at a price of \$0.11 per FT Share (the “Concurrent Private Placement”) for gross proceeds of up to \$1,500,000. The prospectus does not qualify the distribution of the FT Shares issued pursuant to the Concurrent Private Placement. The FT Shares purchased pursuant to the Concurrent Private Placement will be subject to a statutory hold period.

The Company intends to use the net proceeds from the Public Offering and the Concurrent Private Placement to advance the Company’s Ashram Rare Earth Element Deposit in Quebec and for general working capital purposes.

The Company has agreed to (i) pay the Agent a cash commission (the “Agent’s Fee”) equal to 7% of the gross proceeds of the Public Offering and the Concurrent Private Placement and a reduced cash commission of 2% on purchasers, if any, whose name appear on the list of purchasers to the Public Offering and the Concurrent Private Placement introduced to the Agent by insiders of the Company (the “President’s List”), and (ii) issue to the Agent share purchase warrants (each, an “Agent’s Warrant”) with each Agent’s Warrant entitling the Agent to acquire that number of common shares in the capital of Commerce equal to 7% of the number of Units and FT Shares sold under the Public Offering and Concurrent Private Placement, respectively, and a reduced number Agent’s Warrants equal to 2% on purchasers, if any, whose name appear on the President’s List.

The Public Offering and Concurrent Private Placement is subject to certain conditions including, but not limited to, the execution of a definitive agency agreement with the Agent and the receipt of all necessary approvals, including the approval of the TSX Venture Exchange and the applicable securities regulatory authorities.

## **Other MD&A Requirements**

### **Additional Disclosure for Venture Issuers without Significant Revenue**

As the Company has not had significant revenue from operations in either of its last two financial years, the following is a breakdown of the material costs incurred:

	<b><u>Year Ended October 31, 2015</u></b>	<b><u>Year ended October 31, 2014</u></b>
Capitalized or Expensed Exploration and Development Costs	\$9,006,544	\$2,676,330
General and Administration Expenses	\$1,931,446	\$1,583,157

### **Disclosure of Outstanding Share Capital**

The following is a breakdown of the share capital of the Company, on an annual basis and the date of this report:

	<b><u>March 16, 2016</u></b>	<b><u>January 31, 2016</u></b>	<b><u>October 31, 2015</u></b>	<b><u>October 31, 2014</u></b>
Common Shares	234,409,864	234,409,864	216,462,364	201,937,364
Stock Options	6,090,000	6,090,000	6,915,000	7,971,908
Warrants	6,058,550	6,058,550	6,058,550	10,527,634
Agents' Warrants	2,829,525	2,829,525	1,767,502	1,042,502
Fully Diluted Shares	249,387,666	249,387,666	237,494,408	221,479,408

For additional details of outstanding share capital, refer to Notes 12 and 13 of the condensed interim financial statements for the three months ended January 31, 2016.

## **Future Accounting Standards**

For details of the Company's New Accounting Standards Adopted and New Accounting Pronouncements, please refer to Note 4 of the Company's audited financial statements for the year ended October 31, 2015.

## **Financial Instruments**

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to market conditions and the Company's activities. The Company has exposure to credit risk, liquidity risk and market risk as a result of its use of financial instruments. This note presents information about the Company's exposure to each of the above risks and the Company's objectives, policies and processes for measuring and managing these risks. Further quantitative disclosures are included throughout these financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board has implemented and monitors compliance with risk management policies as set out herein.

### a) Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Company's cash and cash equivalents, short term investments, amounts receivable, due from related parties and investments in asset-backed commercial paper are subject to credit risk for a maximum of the amounts shown on the statements of financial position. The Company monitors its credit risk management practices continuously to evaluate their effectiveness.

At January 31, 2016, cash and cash equivalents of \$128,129 (October 31, 2015: \$5,342) consisted of cash balances of \$128,129 (October 31, 2015: \$5,342) with Canadian chartered banks. As at January 31, 2016, the Company also held short term investments of \$627,500 (October 31, 2015: \$184,500) in GIC's at a Canadian chartered bank and asset-backed commercial paper fair valued at \$329,278 (October 31, 2015: \$329,278).

The Company mitigates credit risk on these financial instruments by adhering to its investment policy that outlines credit risk parameters and concentration limits.

b) Liquidity Risk

Liquidity risk is the risk that the Company will incur difficulties meeting its financial obligations as they are due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions without incurring unacceptable losses or risking harm to the Company's reputation.

The Company currently has adequate liquidity to fund its financial liabilities which are comprised of accounts payable and accrued liabilities and due to related parties.

c) Market Risk

Market risk consists of currency risk, commodity price risk and interest rate risk. The objective of market risk management is to manage and control market risk exposures within acceptable limits, while maximizing returns. The Company's marketable securities and investment in asset-backed commercial paper are subject to market risk.

i) Currency Risk

Foreign currency exchange rate risk is the risk that the fair value or future cash flows will fluctuate as a result of changes in foreign exchange rates. Although the Company is considered to be in the exploration stage and has not yet developed commercial mineral interests, the underlying commodity price for minerals is impacted by changes in the exchange rate between the Canadian and United States dollar. As all of the Company's transactions are denominated in Canadian dollars, the Company is not significantly exposed to foreign currency exchange risk at this time.

ii) Commodity Price Risk

Commodity price risk is the risk that the fair value of future cash flows will fluctuate as a result of changes in commodity prices. Commodity prices for minerals are impacted by world economic events that dictate the levels of supply and demand as well as the relationship between the Canadian and United States dollar, as outlined above. As the Company has not yet developed commercial mineral interests, it is not exposed to commodity price risk at this time.

iii) Interest Rate Risk

Interest rate risk is the risk that future cash flows will fluctuate as a result of changes in market interest rates. The Company is exposed to interest rate risk on its cash and cash equivalents, short term investments, and investments in asset-backed commercial paper. The sensitivity in interest rates of a decrease by 1% would result in an approximate decrease of \$5,000 (January 31, 2015: \$18,000) in net annual earnings. The sensitivity analysis on ABCP providing the effect on other comprehensive income if interest rates were to increase by 1% for the three months ended January 31, 2016 is \$1,000 (January 31, 2015: \$2,000).

d) Fair Value

Financial instruments measured at fair value are classified into one of three levels in the fair value hierarchy according to the relative reliability of the inputs used to estimate the fair values. The three levels of the fair value hierarchy are:

- Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities;

- Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and
- Level 3 – Inputs that are not based on observable market data.

The following is an analysis of the Company’s financial assets measured at fair value as at January 31, 2016 and October 31, 2015:

	As at January 31, 2016		
	Level 1	Level 2	Level 3
Cash and cash equivalents	\$ 128,129	\$ -	\$ -
Short term investments	627,500	-	-
Marketable securities	22,651	-	-
Asset-backed commercial paper	-	-	329,278
	\$ 778,280	\$ -	\$ 329,278
	As at October 31, 2015		
	Level 1	Level 2	Level 3
Cash and cash equivalents	\$ 5,342	\$ -	\$ -
Short term investments	184,500	-	-
Marketable securities	22,571	-	-
Asset-backed commercial paper	-	-	329,278
	\$ 212,413	\$ -	\$ 329,278

Level 3 financial assets consist of the following investments in ABCP including Master Asset Vehicle II (“MAV II”) notes and Ineligible Asset Tracking notes as at January 31, 2016 and October 31, 2015:

	January 31, 2016			October 31, 2015		
	Face value	Fair value variances	Fair value	Face value	Fair value variances	Fair value
<b>MAV II Notes</b>	\$	\$	\$	\$	\$	\$
Class B	353,772	(57,888)	295,884	353,772	(57,888)	295,884
Class C	233,913	(215,167)	18,746	233,913	(215,167)	18,746
	587,685	(273,055)	314,630	587,685	(273,055)	314,630
<b>Ineligible Asset Tracking Notes</b>	153,889	(139,241)	14,648	182,778	(168,130)	14,648
	741,574	(412,296)	329,278	770,463	(441,185)	329,278

The MAV II notes received as a result of the restructuring of third party sponsored ABCP by the Pan-Canadian Investors Committee in January 2009 include a pooling of leveraged investments as well as traditional assets and cash. The leveraged investments are subject to a potential requirement post additional collateral based on certain triggers being met (a margin call). Traditional assets are unlevered investments and include residential and commercial mortgage backed securities, corporate credit and cash equivalents. Class A-1, Class A-2 and Class B Notes will bear interest at the Bankers’ Acceptance (“BA”) rate less 0.50% and Class C Notes will bear interests at the BA rate plus 20%.

The IA Tracking Notes will bear interest at a rate based on the net rate of return generated by the underlying tracking assets. The maturities of the notes are based on the maturities of the underlying assets. These notes will not be rated.

The Company is aware of a number of trades in the restructured notes that have occurred prior to January 31, 2016, but does not consider them to constitute an active market. Accordingly, the Company has not used these trades to determine the fair value of its notes. As described in Note 9 of

the condensed interim financial statements for the three months ended January 31, 2016, the Company has used a probability weighted discounted cash flows approach to determine the fair value of these investments, incorporating available information regarding market conditions as at the measurement date, January 31, 2016. These estimates arrived at by the Company are subject to measurement uncertainty and are dependent on market conditions as at the measurement date.

If an active market for the restructured notes were to develop in the future, the Company would change its valuation technique to determine the fair value of its notes using quoted market prices.

e) **Capital Management**

Capital is comprised of the Company's shareholders' equity and any debt it may issue. As at January 31, 2016, the Company's shareholders' equity was \$58,166,026 (October 31, 2015: \$57,244,158). The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern and to maintain a flexible capital structure which will allow it to pursue the exploration of its mineral properties. Therefore, the Company monitors the level of risk incurred in its mineral property expenditures relative to its capital structure which is comprised of working capital and shareholders' equity.

The Company monitors its capital structure and makes adjustments in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to facilitate the management of capital and the exploration of its mineral properties, the Company prepares annual expenditure budgets which are updated as necessary and are reviewed and periodically approved by the Company's Board of Directors. To maintain or adjust the capital structure, the Company may issue new equity if available on favourable terms, option its mineral properties for cash and/or expenditure commitments from optionees, enter into joint venture arrangements, or dispose of mineral properties.

### **Industry and Economic Factors Affecting Performance**

As a mineral exploration and development company, Commerce's performance is affected by a number of industry and economic factors and exposure to certain environmental risks and regulatory requirements. These include metal prices, competition amongst exploration firms for attractive mineral properties, the interest of investors in providing high-risk equity capital to exploration companies, and the availability of qualified staff and equipment such as drilling rigs to conduct exploration.

### **Risk Factors**

Mineral exploration and development involves a high degree of risk such that few properties, which are explored, are ultimately developed into producing mines. With respect to the Company's properties, where mineral resources exist, substantial expenditures will be required to confirm ore reserves which are sufficient to commercially mine and to obtain the required environmental approvals and permitting required to commence commercial operations. Should any mineral resource be defined on such properties there can be no assurance that the mineral resources on such properties can be commercially mined or that the metallurgical processing will produce economically viable saleable products. The decision as to whether a property contains a commercial mineral deposit and should be brought into production will depend upon the results of exploration programs and/or feasibility studies, and the recommendations of duly qualified engineers and/or geologists, all of which involves significant expense. This decision will involve consideration and evaluation of several significant factors including, but not limited to: (1) costs of bringing a property into production, including exploration and development work, preparation of production feasibility studies and construction of production facilities; (2) availability and costs of financing; (3) ongoing costs of production; (4) market prices for the minerals to be produced; (5) environmental compliance regulations and restraints (including potential environmental liabilities associated with historical exploration activities); and (6) political climate and/or governmental regulation and control.

## ***Environmental Risks and Other Regulatory Requirements***

Any future operations of the Company, including development activities and commencement of production on its properties, will require permits from various federal and local governmental authorities, and such operations are and will be governed by laws and regulations governing prospecting, development, mining, production, taxes, labour standards, occupational health, waste disposal, toxic substances, land use, environmental protection, mine safety and other matters. In addition, agreements may be required with local native people groups that could have a material affect on the Company's operations. Companies engaged in the development and operation of mines and related facilities generally experience increased costs and delays in production and other schedules as a result of the need to comply with the applicable laws, regulations and permits. There can be no assurance that all permits which the Company may require for the construction of mining facilities and conduct of mining operations will be obtainable on reasonable terms or that such laws and regulations would not have an adverse effect on any mining project which the Company might undertake. Failure to comply with applicable laws, regulations and permitting requirements may result in enforcement actions including orders issued by regulatory or judicial authorities causing operations to cease or be curtailed, and may include corrective measures requiring capital expenditures, installation of additional equipment or remedial actions. Parties engaged in mining operations may be required to compensate those suffering loss or damage by reason of the mining activities and may have civil or criminal fines or penalties imposed upon them for violation of applicable laws or regulations. Amendments to current laws, regulations and permits governing operations and activities of mining companies, or more stringent implementation thereof, could have a material adverse impact on the Company and cause increases in capital expenditures or production costs or reduction in levels of production at producing properties or require abandonment or delays in the development of new mining properties.

## ***Management***

The Company is dependent on a relatively small number of key personnel, the loss of any of whom could have an adverse effect on the Company.

## **Forward Looking Statements**

This Management Discussion & Analysis may contain forward-looking information and is subject to a variety of risks and uncertainties and other factors that could cause actual events or results to differ from those projected in the forward-looking statements.

*Readers can identify many of these statements by looking for words such as “believes”, “expects”, “will”, “intends”, “projects”, “anticipates”, “estimates”, “continues” or similar words or the negative thereof.*

Forward-looking information is based on the opinions and estimates of management and its consultants at the date the information is given. It is subject to a variety of risks and uncertainties and other factors that could cause actual events or results to differ materially from those projected in the forward-looking information. The information is based on reasonable assumptions which include but are not limited to those regarding actual costs for mining and processing and their impact on the cut off grade established, actual capital costs, forecasts of mine production rates, the timing and content of upcoming work programs, geological interpretations, potential process methods and mineral recoveries, the availability of markets for the products produced, market pricing for the products produced, etc.

Factors that could cause actual results to differ materially from those in forward-looking statements include market prices for metals, the conclusions of detailed feasibility and technical analyses, lower than expected grades and quantities of resources, mining rates and recovery rates and the lack of availability of necessary capital, which may not be available to the Company on terms acceptable to it or at all.

Forward-looking statements address future events and conditions and therefore involve inherent risks and uncertainties. Actual results may differ materially from those currently anticipated in such statements.

There can be no assurance that the plan, intentions or expectations upon which these forward looking statements are based will occur. Forward looking statements are subject to risks, uncertainties and assumptions. Although the Company believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements should not be in any way construed as guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements.

Readers are cautioned not to put undue reliance on forward-looking statements. The Company does not undertake to update any forward-looking statements that are contained herein, except in accordance with applicable securities laws.

### **Approval**

The Board of Directors of Commerce Resources Corp. has approved the disclosure contained in this MD&A.

### **Additional Information**

Additional information related to the Company can be found on the Company's website at [www.commerceresources.com](http://www.commerceresources.com) or on SEDAR at [www.sedar.com](http://www.sedar.com).